



# Min Aik Technology Co., Ltd.

## Code : 3060

12 Dec 2025



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for business and operating results update**

# Safe Harbor Notice

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- This presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
- The Company never announces financial forecasts. Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

# Main Topics

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- Company Profile
- Major Products & Customers
- Financial Results
- Data Storage Market Outlook
- Q&A

# Company Profile



- MAT was incorporated in Oct. 3rd, 1979
- Paid-in Capital: NT\$ 1,376millions
- Global employees: around 1,400
- Listed on TSEC in April, 2003

MAY

Suzhou, China

MA-US

San Jose, USA

MAT, HQ

Taoyuan, Taiwan

MAM

Melaka, Malaysia

MAM II

MAS

Singapore

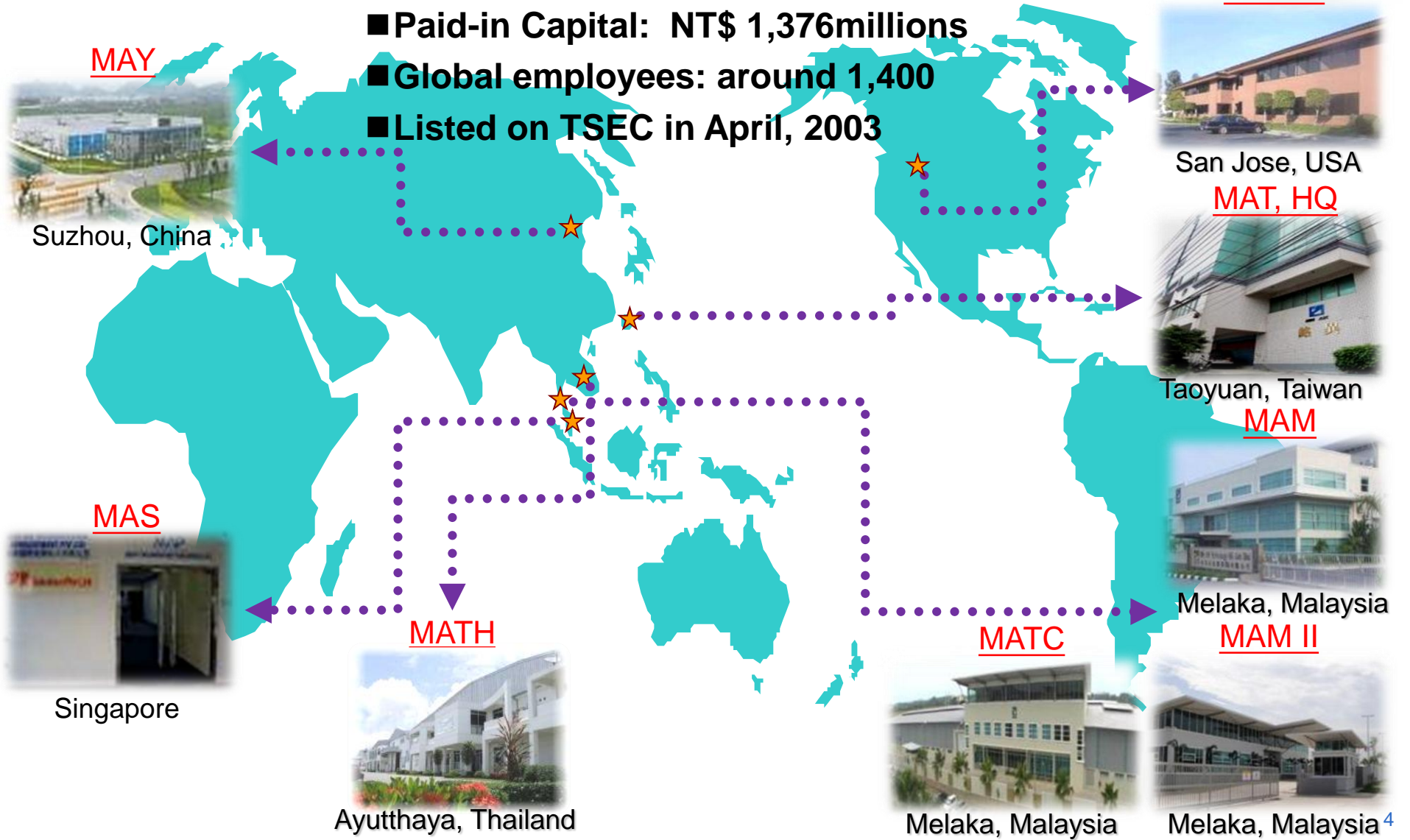
MATH

Ayutthaya, Thailand

MATC

Melaka, Malaysia

Melaka, Malaysia<sup>4</sup>



# Functional Group



- Corporate head quarter
- Group Program Management
- Engineering/R&D(HDD plastic)
- Business Development(Automation/Medical)
- Strategic Planning

**MAT**  
Min Aik  
Technology  
Co., Ltd.  
(Taiwan)

**MAS**  
Min Aik  
International  
Development  
Pte. Ltd.  
(Singapore)

**MAUS**  
Min Aik  
Technology  
USA Inc.  
(USA)

**MATH**  
Min Aik  
Technology  
(Thailand) Co., LTD  
(Thailand)

- Customers Service
- Sales Correspondence
- Engineering Evaluation
- Drawing/Design Support
- Quality Assurance

VCM

COVER

EHD

Optics

Solar power

**MAM**  
Melaka,  
Malaysia

**MATC**  
Melaka,  
Malaysia

**MAY**  
Suzhou,  
China

**GIT**  
Taiwan

**LUFA**  
Taiwan

- \*R&D/NPI
- \*Supply Chain Management
- \*Sample Preparation

- \* Quality Assurance
- \* Project Management
- \*Customers Services

- \* Business Development
- \*High Volume Manufacturing



# Major Products & Customers

# Major Customers



## Storage



## Non-Storage

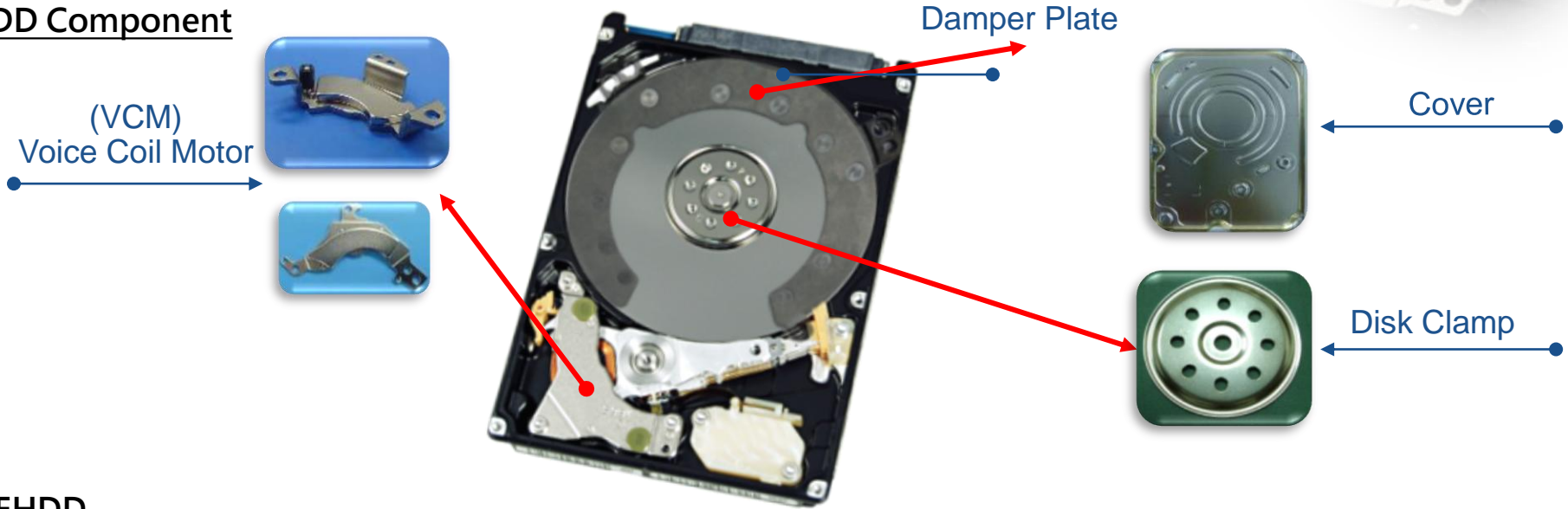




# Data storage product



## HDD Component



## EHDD

### 4/8 platters capacity enterprise EHDD

### 3.5 inch high speed EHDD

### High speed multi-functional card reader

**可攜式設計。**

**G-RAID**

**G-RAID™ SHUTTLE 4**

**企業級 4 硬碟抽取桌上型硬碟**

G-RAID™ SHUTTLE 4 內置有 7200RPM Ultrastar™ 企業級硬盤，提供了可擴展性，享有 5 年有限保固服務，可滿足現場和工作室內要求苛刻的影片工作流的需要。

配備 Thunderbolt™ 3 或 USB-C™ 介面以提供靈敏度設計的 4 倍傳輸速度 RAID 解決方案，為內部儲存系統提供高達 256TB 的超大容量，並提供高達每秒 100MB/s 的數據傳輸速度，提供可靠和快速的影片編輯。

- 採用可擴展設計，容量最大
- Thunderbolt™ 3 (40Gbps) 和 USB-C™ (10Gbps) 兼容性
- 支援多達 4Kx4K 8K 影片工作流
- 支援 RAID 0、RAID 1、RAID 5、RAID 10、RAID 0+1、RAID 50
- 最高讀取速度 100MB/s，写入速度高達 100MB/s
- 雙 Thunderbolt™ 3 連接埠和散熱設計，最多可為 4 個其他裝置使用
- 可選的 5 年有限保固服務，專業服務
- 5 年有限保固

**內建 7200RPM Ultrastar™ 企業級硬盤**

對於要求苛刻的工作負載和擴展性，您可以從內置的 7200RPM Ultrastar™ 企業級硬盤的強大性能和靈敏度中獲益。

**頂級工業外殼**

G-DRIVE™ 桌上型硬盤採用可擴展設計，與您的電腦相得益彰，讓您能感受到它的堅固耐用。

**加速您的創意工作流程**

**PRO-READER 多卡讀卡機**

SanDisk Professional PRO-READER 多卡讀卡機，提供多種卡槽，可讀取多種卡，包括 SD、CF、CFexpress、microSD、miniSD、USB-C (10Gbps) 連接埠，提供超快速數據傳輸速度，以確保您的數據安全。為您的數據提供多種選擇，包括 USB-C (10Gbps) 連接埠，提供 USB Type-C 和 iPad 裝置、G-RAID 設備和相機完美兼容。

**最大幅度減少存儲時間及提高生產力**

- 與 CFast、CFexpress、SD 記憶卡和 microSD 記憶卡兼容
- 雙面設計外殼有助於散熱，以便保持超快速數據傳輸速度
- USB-C (10Gbps) 連接埠可確保超快速數據傳輸速度
- 輸入保護開關有助於防止意外損壞
- 可選的 5 年有限保固服務，專業服務
- 附 PRO-DOCK 4 讀卡機充電底座

SanDisk Professional PRO-READER 多卡讀卡機

microSD CF SD

THUNDERBOLT™







# Financial Results

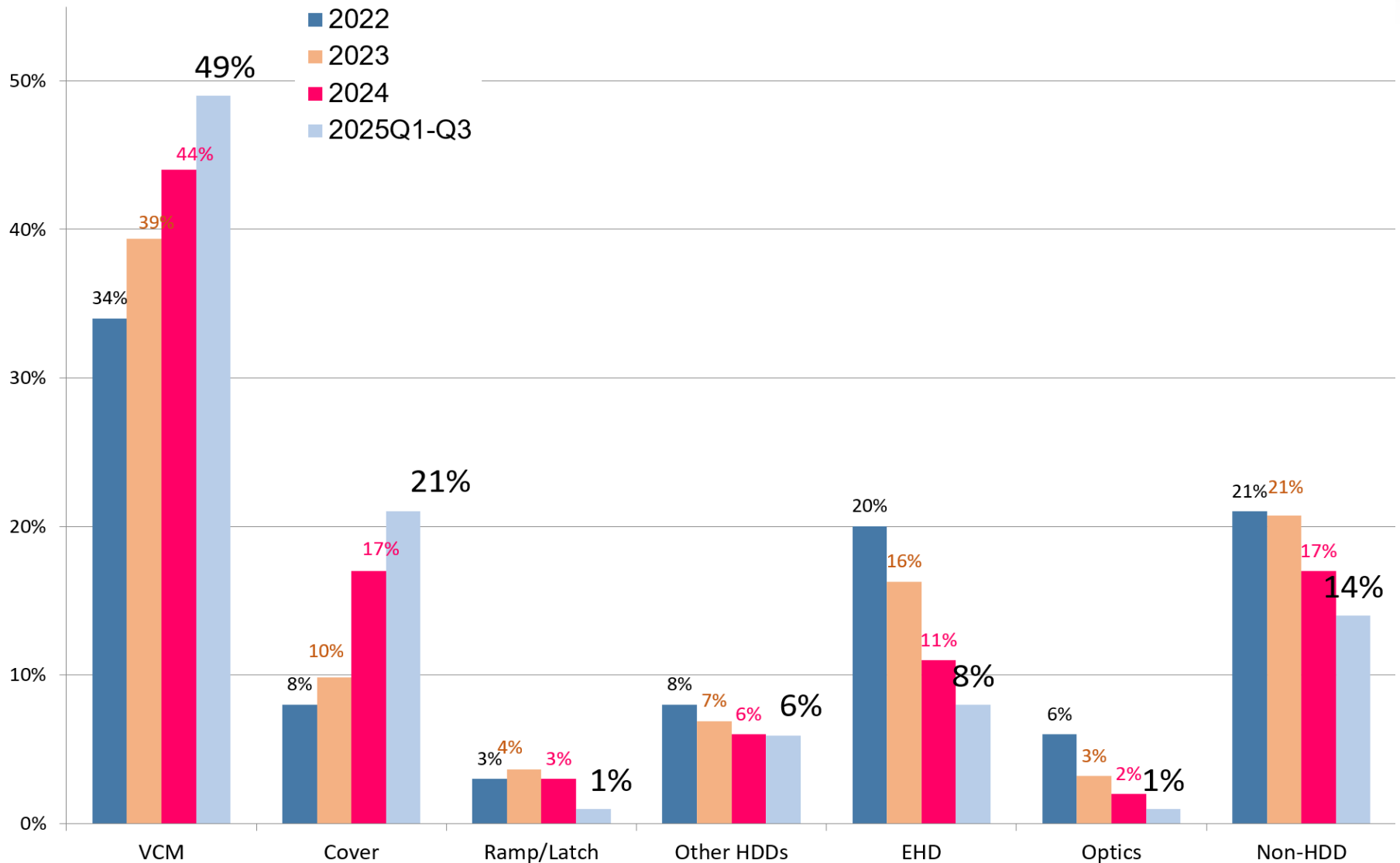
# Consolidated Income Statement



Unit: NT\$'000

	2023		2024		2025Q1-Q3	
	Amount	%	Amount	%	Amount	%
Net sales	2,655,528	100	3,508,217	100	2,706,129	100
Cost of goods sold	2,432,649	92	3,050,237	87	2,388,943	88
<b>Gross profit</b>	<b>222,879</b>	<b>8</b>	<b>457,980</b>	<b>13</b>	<b>317,186</b>	<b>12</b>
Operating expenses	439,933	17	448,902	13	323,818	12
<b>Income from operating</b>	<b>(217,054)</b>	<b>(8)</b>	<b>9,078</b>	<b>0</b>	<b>(6,632)</b>	<b>(0)</b>
Non-operating income and loss	4,914	0	68,316	2	(51,048)	(2)
<b>Profit before tax</b>	<b>(212,140)</b>	<b>(8)</b>	<b>77,394</b>	<b>2</b>	<b>(57,680)</b>	<b>(2)</b>
Income tax	21,622	1	13,513	0	(2,044)	(0)
<b>Net profit</b>	<b>(233,762)</b>	<b>(9)</b>	<b>63,881</b>	<b>2</b>	<b>(55,636)</b>	<b>(2)</b>
<b>Profit, attributable to owners of parent</b>	<b>(215,646)</b>	<b>(8)</b>	<b>62,442</b>	<b>2</b>	<b>(63,179)</b>	<b>(2)</b>
Basic earning per share	-\$1.57		\$0.45		-\$0.46	

# Products Weight - by Revenue



# Consolidated Balance Sheet



Unit: NT\$'000

	2023.12.31		2024.12.31		2025.9.30	
	Amount	%	Amount	%	Amount	%
Current assets	2,360,315	57	2,834,935	63	2,831,370	65
Non-current assets	1,796,017	43	1,671,861	37	1,529,531	35
<b>Total assets</b>	<b>4,156,332</b>	<b>100</b>	<b>4,506,796</b>	<b>100</b>	<b>4,360,901</b>	<b>100</b>
Current liabilities	1,245,508	30	1,382,460	31	1,470,273	34
Non-current liabilities	391,432	9	415,758	9	349,005	8
<b>Total liabilities</b>	<b>1,636,940</b>	<b>39</b>	<b>1,798,218</b>	<b>40</b>	<b>1,819,278</b>	<b>42</b>
Ordinary shares	1,375,632	33	1,375,632	30	1,375,632	31
Capital surplus	1,466,724	35	1,432,333	32	1,432,333	33
Retained earnings	535,318	14	605,301	14	493,975	12
Other equity	(861,872)	(21)	(709,764)	(16)	(772,191)	(18)
Treasury stock	0	0	0	0	0	0
Non-Controlling interest	3,590	0	5,076	0	11,874	0
<b>Total equity</b>	<b>2,519,392</b>	<b>61</b>	<b>2,708,578</b>	<b>60</b>	<b>2,541,623</b>	<b>58</b>
<b>Total liabilities and equity</b>	<b>4,156,332</b>	<b>100</b>	<b>4,506,796</b>	<b>100</b>	<b>4,360,901</b>	<b>100</b>

# Consolidated Cash Flow Statement



Unit: NT\$'000

	2023	2024	2025Q1-Q3
	Amount	Amount	Amount
Cash flow from operating activities	422,507	(60,985)	252,395
Cash flow used in investing activities	(4,443)	171,792	(29,042)
Cash flow used in financing activities	(105,190)	(151,306)	(201,212)
Effect of exchange rate changes on cash and cash equivalents	(49,945)	107,202	(51,067)
Net increase (decrease) in cash and cash equivalents	262,929	66,703	(28,926)
Cash and cash equivalents at beginning of period	430,494	693,423	760,126
Cash and cash equivalents at end of period	693,423	760,126	731,200



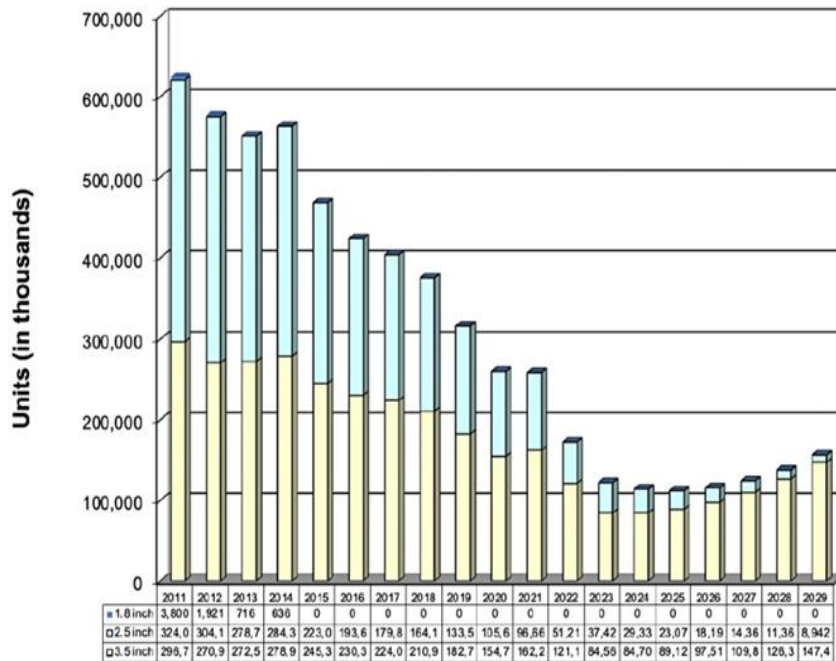
# Data Storage market Outlooks

# Data Storage Market Outlooks



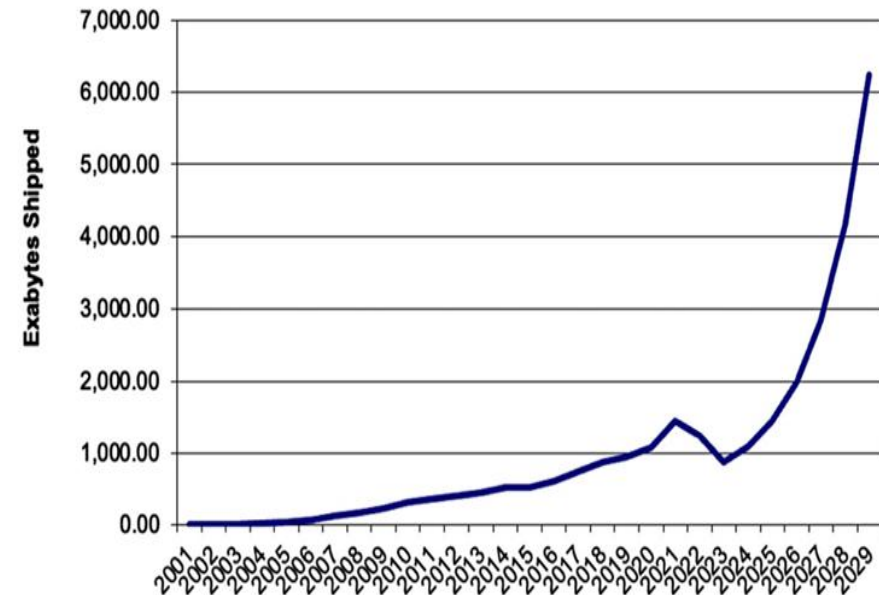
## HDD shipments trend

FIGURE 8. PROJECTION OF DISK DRIVES BY FORM FACTOR (1,000'S-UNITS)



## Shipment trend of Storage media

FIGURE 9. PROJECTION OF DISK DRIVE ANNUAL CAPACITY SHIPMENT



Data source: [blocksandfiles.com](https://www.blocksandfiles.com)





Q & A



Thank you !